



# **G4S CCTV Knowledge & Experiences Exchange Manual**

By

**ULC**

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# **G4S CCTV Knowledge & Experiences Exchange**

CCTV is known to be the largest sector within security systems companies with constant potential growth, as a result the G4S CCTV range is also constantly being enhanced to accompany this growth and ensure its position as a state of the art technology at the most cost effective pricing.

We at ULC and as part of our ongoing support for our partners at G4S realize the need for fully qualified staff that are up to date in knowledge and awareness to manage, manipulate & overcome the various obstacles within this industry. Accordingly we have had it on our agenda for a while to conduct random comprehensive Sales & Technical demonstration programs for our partners in all the different locations which will definitely have a great impact on our mutual goals & cooperation.

CCTV Knowledge & Experiences Exchange can be conducted either in G4S local offices or in the ULC Training office in Amman – Subject to management approval.

Proposed Knowledge & Experiences Exchange can be outlined as per the below criteria's:

## **Goals**

Comprehensive G4S range introduction and demonstration includes all systems and solutions which eventually will result in the below for participants:

1. Proper selection of solutions & equipments required by projects & tenders.
2. Knowledge & Awareness of existing range as well as new & developed products.
3. Mastering systems setup, operation & presentation of all products and SWs through initiating hands on experience for all participants.
4. Gain expertise on outlining the range unique features in promotions as the top of the art CCTV solutions.
5. On site troubleshooting and testing.
6. Full knowledge of compatibility issues and products components.

## Exchange Topics

Following is our tentative agenda to be modified according to needs:

Attendance	Session	Topic
<b>D A Y 1</b>		
Everybody	Products Presentation	Products Range & Roadmap
LUNCH BREAK		
Sales & Design	DVRs - 1	Introduction and Remote SW Options
	DVRs - 2	New H.264 DVRs and Operations
	Matrix	Matrix Options
<b>D A Y 2</b>		
Sales & Design	Analog Cameras	Cameras Types & PTZ Presentation
	Applications	Vehicle Solution, ATM, Analytics...
	IP CCTV	Introduction: Advanced IP Range
	LUNCH BREAK	
	Systems Design	Product Selection and Design, Expected Projects
<b>D A Y 3</b>		
Engineering/ Operations	DVRs - 1	Concepts, Components and Installation
	DVRs - 2	Hands-On: DVR Menus and Setup
	DVRs - 3	Types and Storage Capabilities/Options
	DVRs - 4	Hands-On: DVR Operations
	LUNCH BREAK	
	Remote SW - 1	Remote SW Options
	Remote SW - 2	Hands-On: WebGuard and DVRNS
	Analog Cameras	Hands-On: PTZ Setup and Control
	Remote SW - 3	Hands-On: iRAS & Migration from RASplus
<b>D A Y 4</b>		
Engineering/ Operations	IP CCTV - 1	Technical Introduction to IP CCTV
	IP CCTV - 2	Hands-On: INIT and IP Cameras setup
	Remote SW - 4	Hands-On: iNEX
	LUNCH BREAK	
	Troubleshooting - 1	General Setup Issues and testing tools
	Troubleshooting - 2	Compatibility Issues and Spare parts
	Troubleshooting - 3	DVR Components (Open Box), OS and FW
<b>D A Y 5</b> If required will be an extension of previous meeting days or for sites visits		

## Exchange Equipment:

Our Knowledge & Experiences Exchange accommodates physical hands-on sessions in addition to the theoretical sessions in order to shape various participants' capabilities; accordingly selected demo of equipment's' availability is a must.

Item	Additions
IP Equipment:	
Megapixel camera	+ Megapixel lens (if box camera)
NVR	Suggested GIN041
Network Keyboard	INK1000
8-port network switch	+8 network cables
Analog/Digital Equipment	
DVR	Suggested GDS041A
Box Camera	Suggested GCB705WU +Lens +video cable +power adaptor
PTZ	Suggested GSD22DP +power adaptor +video cable +data cable
Keyboard	HID2404CLP or GSK01
Analog Cameras	+Accessories
LCD/ LED	
Power extensions	

### Notes:

1. Demo equipment should be ordered beforehand by host if not available within their stock, Demo is subject to availability and alternative solution options.
2. All equipment should be ready at the presentation & demo site starting the first day.
3. If any installation equipment is needed it should be taken into consideration before the training sessions.

## **Meeting Arrangements:**

Knowledge & Experiences Exchange and demonstration programs are free of charge; local transportation and expenses are covered by host.

Visas are covered by Trainer / Trainee Company either ULC or G4S.

Flight tickets are handled by ULC for ULC Engineer and may be handled by ULC or Trainee Company if training is conducted in Amman subject to management approval.

Accommodation in Amman or G4S country is covered by ULC subject to management approval, Hotel suggestions for location and safety consideration is appreciated from host.

ULC Engineer will accompany your team for a maximum of a week, including seminar, troubleshooting & any other suggested site visits or extended support needed.

To achieve our targeted results of the Knowledge & Experiences Exchange; you are kindly requested to follow up on all arrangements prior to the training sessions. All points in *Appendix A: Knowledge & Experiences Exchange Arrangements Checklist [TP\_Checklist\_1404]* should be completely finalized to ensure proper processing.

Attendees *Appendix B: Expected Participants [TP\_Expected Participants\_1404]* must be completely filled for each day.

## **After the Knowledge & Experiences Exchange:**

*Participant Evaluation Quiz – Appendix C [TP\_Quiz\_1404]* will take place at the end of the sessions; Also *Presenter Evaluation Form – Appendix D [TP\_Evaluation\_1404]* should be completed and submitted by each and every participant.

Participants who pass the evaluation quiz and have full attendance will be eligible to receive our Training Certificate -*Training Certificate Draft - Appendix E [TP\_Certificate\_1404]*.

Training Certificates will be printed, signed by presenter and distributed.